# Terms and fee schedule applicable to loans for the acquisition of real estate owned by "ARMBUSINESSBANK" CJSC (on the account of Bank resources)

1.1   Purpose of loan	1.	Main terms & conditions of loan				
1.3   Minimum loan amount   AMD 1 000 000     1.4   Maximum loan amount   AMD 950 000 000     1.5   Nominal annual interest rate (fixed (adjustable))    1.6   Type of loan interest rate   Fixed adjustable interest rate     1.7   Effective annual interest rate   Fixed adjustable interest rate     1.8   Minimum prepayment amount   20% - if real estate is purchased by its former owner   30% - if real estate is purchased by a third person   30% - 50% if property is purchased by a legal entity     1.9   Maximum loan/collateral value (is calculated on assessed liquid value of the collateral)     1.10   Period   12 - 120 months     1.11   Repayment of loan and interests   At customer's option:     1.12   Manner of lending   One-time, cashless provision of loan     1.12   Early repayment of loan   Permissible, no fines or penalties are applied     2.   Requirements and T&Cs for a Borrower / Co-borrower     2.1   Borrower   Resident legal entity or a resident natural person aged at least 21   A legal entity or a resident natural person aged at least 21   A legal entity or a resident natural person aged at least 21   A legal entity or a resident natural person aged at least 21   A legal entity or a resident natural person aged at least 21   A legal entity or a resident natural person aged at least 21   A legal entity or a resident natural person aged at least 21   A legal entity or an a several liability with the Borrower. Maximum 3 co-borrowers are acceptable   By the time of loan approval there should not be any overdue current credit commitments and accepted liabilities, except when the property is purchased by the former owner (mortgagor)	1.1	Purpose of loan				
1.4   Maximum loan amount	1.2	Currency of loan	Armenian dram (AMD)			
1.5 Nominal annual interest rate (fixed (adjustable))¹ 1.6 Type of loan interest rate 1.7 Effective annual interest rate 1.8 Minimum prepayment amount 20% - if real estate is purchased by its former owner 30% - if real estate is purchased by a third person 30% - 50% if property is purchased by a legal entity  1.9 Maximum loan/collateral value (is calculated on assessed liquid value of the collateral)  1.10 Period 1.11 Repayment of loan and interests 1.12 Manner of lending 1.12 Early repayment of loan 1.12 Early repayment of loan 1.12 Early repayment of loan 1.13 Permoder 1.14 Requirements and T&Cs for a Borrower / Co-borrower 2.1 Borrower 2.1 Borrower 2.2 Co-borrower 3. Bark Fees 4 12.9%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased property is at least 20%, • 12.5%, if the prepayment for purchased by its former owner  13.3-24%  13.3-24%  20% - if real estate is purchased by its former owner  30% - 50% if property is purchased by a third person  30% - 50% if property is at least 20%, • 12.5%, if the prepayment for purchased by the former owner  12.10 Period 12.12 Dononths  At customer's option: • Annuity payments, • Uniform monthly repayment of the principal and monthly repayment of accrued interest  2.1 Borrower  2.2 Requirements and T&Cs for a Borrower / Co-borrower  2.3 A legal entity or natural person aged at least 21  A legal entity or a resident natural person aged at least 21  A legal entity or a resident natural person aged at least 21  A legal entity or a resident natural person aged at least 21  A legal entity or a resident natural person aged at least	1.3	Minimum loan amount	AMD 1 000 000			
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<ul> <li>Annuity payments,         <ul> <li>Uniform monthly repayment of the principal and monthly repayment of accrued interest</li> </ul> </li> <li>1.12 Manner of lending</li></ul>	1.10	Period	12 - 120 months			
Uniform monthly repayment of the principal and monthly repayment of accrued interest      One-time, cashless provision of loan     One-time, cashless provision of loan     Permissible, no fines or penalties are applied      Requirements and T&Cs for a Borrower / Co-borrower  2.1 Borrower  Resident legal entity or natural person aged at least 21  A legal entity or a resident natural person aged at least 21, who has joint and several liability with the Borrower. Maximum 3 co-borrowers are acceptable  2.3 Credit history requirements for a Borrower/Co-borrower  Borrower/Co-borrower  By the time of loan approval there should not be any overdue current credit commitments and accepted liabilities, except when the property is purchased by the former owner (mortgagor)  3. Bank Fees	1.11	Repayment of loan and interests	At customer's option:			
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2.2 Co-borrower joint and several liability with the Borrower. Maximum 3 co-borrowers are acceptable  2.3 Credit history requirements for a Borrower/Co-borrower Borrower/ Co-borrower current credit commitments and accepted liabilities, except when the property is purchased by the former owner (mortgagor)  3. Bank Fees	2.1	Borrower	<u> </u>			
Borrower/Co-borrower current credit commitments and accepted liabilities, except when the property is purchased by the former owner (mortgagor)  3. Bank Fees	2.2	Co-borrower	joint and several liability with the Borrower. Maximum 3 co-			
the property is purchased by the former owner (mortgagor)  3. Bank Fees	2.3	· -	By the time of loan approval there should not be any overdue			
3. Bank Fees		Borrower/Co-borrower				
	3.	Bank Fees	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
5.1   Tee for application review AIVID 3,000	3.1	Fee for application review	AMD 5,000			

<sup>&</sup>lt;sup>1</sup> The fixed (adjustable) interest rate can be revised starting from the 37<sup>th</sup> month. As a basis for calculation serves the procedure for setting and changing the settlement rate of the Bank.

3.2	One-time fee for loan maintenance			AMD 0		
4.	Collateral requirements					
4.1	Collateral	Purchased immovable property				
4.2	Location of collateral			Armenia and Artsak	<u> </u>	
5.	Additional terms					
5.1	Rejecting an application	• The Cust over	inquiry to "ACRA comer (as well as due loan commita	the Co-borrower,	as reported that the if any) has current p, except when the	
5.2	Failure by Borrower to fulfill loan commitments	pena amou For term susp repa over the c In case commit: "ACRA" The Bar without In case secured received	Ity for each day of int; failure to repay the is, the calculation ended and effective amount equal bank interest set by of non-fulfillments, information credit bureau is applying to court of foreclosure of claim is not satisfit from sale the district.	of interests under to ctive from that describes interests shall to the twofold of the Central Bank of the Central Bank of the on indebtedness forfeiture on the control of the mortgaged readed in full on the active of the mortgaged readed in full on the active the mortgaged readed in the active the mortgaged readed in the active the mortgaged readed in the active the	orescribed by contract the contract shall be lay until the actual the accrued on the the settlement rate of	
5.3	Other expenses of Customer	<ul> <li>assets of the borrower</li> <li>Notary's costs (AMD 15,000-25,000)</li> <li>Costs associated with cadastral registration - state registration of right (in case of a flat acquisition - AMD 72,000-73,000; in other cases - AMD 26,000-28,000)</li> </ul>				
5.4	Term for application review		5 business days			
5.5	Place of loan execution	Head Office and all branches of the Bank (except for "Araratyan" and "Kumayri" branches)				
7.	7. Documents and information requested for mortgage lending					
	Documents		Documents	Documents	Documents	

Documents	Documents requested from customer	Documents requested from co-borrower(s)	Documents requested from "Armbusinessbank" CJSC
ID document (passport or identity card)	✓	✓	-
Social card or social services number, if not any, a statement from the relevant authority (not required upon submission of an ID card)	<b>√</b>	<b>√</b>	-
Copies of passports and social cards or social service registration mark for husband/wife /if not any, a statement from the relevant authority/	✓	✓	-
Copy of marriage certificate /if available/; if not married - a written statement	<b>√</b>	<b>√</b>	-

Documents requested following	a favorable decision to issue a loan
Statement from State Committee of Real Estate	
Cadastre of RA Government to confirm that the	<b>√</b>
immovable property is not pledged or under another	-
type of arrest	
Contract on immovable property purchase and sale and	
pledge /mortgage/	✓
Certificate of title of ownership registration	✓
Certificate of registration of the lien	✓
Other documents upon request	<b>√</b>

#### Important Note

The interest amounts on loans are calculated based on the nominal interest rate. The nominal interest rate shows the amount of annual interest on the loan, which is charged on the loan balance on annual basis.

#### Example of calculating interest amounts

- Initial amount of loan AMD 20,000,000
- Loan period 120 months
- Annual interest rate 12.5%
- Manner of repayment of loan and payment of interests by annuity schedule

#### The amount of repayments for the first month shall make up AMD 292,752

\* The interest amounts on loan are calculated based on the nominal interest rate. The effective annual interest rate on loans measures the real cost of credit after the interests are paid and other payments are made within the specified time and amounts.

## Formula for Effective Annual Interest Rate Calculation

The effective annual interest rate is calculated based on the following formula:

$$A = \sum_{n=1}^{N} \frac{K_n}{(1+i)^{\frac{D_n}{365}}}$$

#### where:

i – effective annual percentage rate (APR),

A - initial amount of loan to be disbursed,

n - number of the regular repayment on loan,

N - number of the last repayment on loan,

Kn- amount of the n-th regular repayment on loan,

Dn- time from the date of loan disbursement to the date of the n-th regular repayment on loan measured in terms of days,

i - effective annual interest rate can be calculated providing that the rest of equation data are known from loan agreement or otherwise.

# Example of calculating the effective annual interest rate

- Loan amount AMD 10, 000,000
- Loan period 120 months
- Loan interest rate 12.9%
- Fee for loan application review AMD 5 000

- Notary's costs AMD 25 000
- Costs associated with cadastral registration AMD 72 000
- Repayment of loan amount and interests –annuity payments.

## The effective annual interest rate is 13.69 %

Given the amount, term of the loan, frequency of repayments and changes in the prices of other miscellaneous services, the effective annual interest rate on loan may vary from the above example.

#### Bank details

"ARMBUSINESSBANK" Closed Joint Stock Company

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Website: www.armbusinessbank.am,; E-mail: info@armbusinessbank.am

Certificate of registration N 0176, issued 10.12.1991, bank license N 40, issued 10.12.1991

List of services, which the Bank may render, is stipulated in accordance with Chapter 4 of RA Law "On Banks and Banking Activity".