31-Dec-14
ARMBUSINESSBANK CJSC, RA, YEREVAN, 48 NALBANDYAN

Note 1. Legal Environment and Corporate Governance
"Armbusinessbank" CJSC, former "Arminvestbank" CJSC (hereinafter the Bank) was founded in 1991, and it is a closed joint-stock company that operates in accordance with the legislation of the Republic of Armenia (hereinafter RA): The Bank was registered on 10.12 .1991 by the RA Central Bank (hereinafter, CBA). The license number is 40 .
The Bank accepts deposits from and extends loans to the population, makes transfers within the territory of Armenia and abroad, conducts currency conversion operations, as well as renders other banking services to corporates and individuals.

The Bank's head office and 12 branches are located in Yerevan, 12 branches are located in different regions (marzes) of Armenia, and 7 branches - in the Republic of Nagorno Karabakh. The legal address of the Bank is: 48 Nalbandyan Street, Yerevan.

The Bank is:

- member of the Union of Banks of Armenia
- full member of global Master Card/Europay payment
system
- shareholder of SWIFT system
full member of VISA International payment system
- member of NASDAQ OMX Armenia OJSC
- member of the Union of the participants of Armenia's

Mortgage Market
Shareholder of ArCa processing center

## 1. Corporate governance

The Bank's managing bodies are
-General Meeting of the Shareholders
The Board

- The Executive Board and the Chairman

| a) The Board |  |
| :--- | :--- |
| Chairman of the Board - Sergey Arzumanyan |  |
| Board Members - | Vitaly Grigoryants |
|  | Diana Grigoryan |
|  | Araik Chirkinyan |
|  | Alik Chirkinyan |


| b) Executive Board |
| :--- |
| Chairman of the Executive Board - Arsen Mikaelyan |
| Members of the Executive Board |
| Khachik Mkrtchyan - 1st Deputy Chairman of the Executive <br> Board <br> Manvel Sahakyan - Deputy Chairman of the Executive Board- <br> Director of Credit Department <br> Vardan Agadjanyan Deputy Chairman of the Executive Board- <br> Director of Operations Department <br> Nshan Grigoryan - Deputy Chairman of the Executive Board - <br> Director of Credit Department <br> Vahan Melkonyan - Director of Treasury Department - Chief <br> Treasurer <br> Bagrat Tevosyan "Kentron" branch manager |

## c) Major Participants

Chrystie Management Inc. - 100 \%

## d) Management Remuneration Policy

Remuneration of the Management is provided in accordance with the signed employment contracts and the staff list approved by the Board of the Bank.

Note 2. Accounting Policy

### 2.1 Preparation of financial statements

The Bank prepares its financial statements in accordance with the International Financial Reporting standards (IFRS), other legal acts regulating the accounting, and the requirements of the accounting policy approved by the Board of the Bank.

### 2.2 Going Concern

The financial statements have been prepared on a going concern basis which assumes that the Bank's assets should be realised and obligations met during the time of the Bank's operation.

### 2.3 Comparability

The comparable numbers have been adjusted as needed to ensure the comparability with the numbers of the current period.

### 2.1 Interest income and expense

and interest expense in the Statement of Comprehensive Income are recognized on the accrual basis using the effective interest method
2.4.2 Commissions and other income and expense

Loan origination fees together with correspondent expenses are deferred as an adjustment to the effective yield of the loans. Fees, other income and expense are recognized on an accrual basis during the time of service provision.

### 2.5 Foreign currency transactions

Foreign currency transactions are translated to the functional currency using the exchange rate as of the transaction date. Monetary assets and liabilities denominated in foreign currency are translated to the functional currency using the exchange rate established as of the balance sheet date
Gain and loss resulting from the difference between the exchange rate provided by the contract concerning the transaction and the exchange rate as of the transaction date are accounted for in the Statement of Comprehensive Income as a line item "net income from sale and purchase of foreign currency" in net trading come.

The following exchange rates were used by the Bank when preparing the financial statements:

|  | 31 December 2013 |
| :---: | :---: |
| AMD/1 US Dollar | 405.64 |

### 2.6 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, demand amounts of correspondent banks, balances with the CBA (excluding funds deposited for the settlement of ArCa payment cards), which can be converted into cash at short notice and which are subject to an insignificant risk of changes in value

### 2.7 Amounts due from other banks

In the normal course of business, the Bank maintains current and deposits accounts opened with other banks for various periods of time.

### 2.8 Securities

## On initial recognition, financial assets available for sale are accounted for at initial cost and thereafter

 remeasured at fair value. When revaluating at fair value, the revaluation result is reflected in the equity
### 2.9 Loans and advances to customers

Loans and advances are financial assets with fixed payments, which arise when the Bank provides money directly to a debtor with no intention of trading the receivable. Loans granted by the Bank with fixed maturities are initially recognized at fair value plus related transaction costs. Subsequently, loans and advances are measured at amortized cost using the effective interest method. Loans and advances to customers are carried net of any allowance for impairment losses

### 2.10 Leasing

Lease payments under an operating lease are recognised in the statement of financial results as expenses on a straight-line basis over the lease term

### 2.11 Possible losses reserve

The Bank makes an impairment assessment for financial assets or a group of financial assets as of the each balance sheet date.

### 2.12 Intangible asset

Intangible assets include computer software, licences and similar items. Intangible assets acquired separately are initially recognized at cost. After initial recognition, intangible assets are carried at cost less accumulated amortisation or impairment losses. Intangible assets can have either an identifiable or indefinite useful life. Intangible assets with identifiable useful lives are amortized on a straight-line basis over their useful life, that is 15 years. Intangible assets with indefinite useful lives are not amortized, they are reassessed each year for

### 2.13 Property, plant and equipment

Property, plant and equipment ("PPE") are recorded at historical cost less accumulated depreciation
Depreciation is calculated using the straight-line method based on the estimated useful life of the asset. Th following depreciation annual rates have been applied:

|  | Useful life |
| :--- | :--- |
|  | (years) |
| Buildings | 30 |
| Computers | 3 |
| Transportation means | 5 |
| Automatic teller machine | 10 |
| Other PPE | 5 |
| Property and office equipment | 5 |

Leasehold improvements are capitalized and depreciated over the shorter of the lease term and their useful lives on a straight-line basis.

The expenditures as regards PPE repairs and maintenance are recognized as an expense in the statement of financial results during the period in which they are incurred.

### 2.14 Financial instruments

The Bank implements measurement, recognition, use and accounting for the financial instruments accordin to the order established by the RA legislation as well as the regulations, decrees, orders and acts issued by the Bank.

### 2.15 Events occurring after the balance sheet date

2.15.1 In case material errors revealed by the auditor result from the differences between the requirements of the International Accounting Standards and RA legislation, then the accounting records are made in accordance with the decisions taken by the managing bodies of the Bank.

# 2.15.2 In case material errors appear or are revealed after publication of the Bank's annual financial 

 statements according to the established order, then no adjustments are made, and it is considered tha repeated presentation of similar information is impracticable.
### 2.16 Taxation

Income tax on the protit tor the reporting year comprises current and deterred taxes. Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to taxes paid in respect of previous years. Deferred taxes are calculated taking into account all the temporary differences arising between carrying values of assets and liabilities recognized in the financial statements and the amounts calculated for taxation purposes.

The Bank pays also other taxes during the course of its activity. These taxes are included as a component of
other expenses in the statement of comprehensive financial result

### 2.17 Functional and presentation currency

The national currency of the Republic of Armenia is RA Dram (AMD). For the purposes of these financia
statements, RA Dram is the presentation currency as well.
The intermediary financial statements are presented in thousands of AMD.

Note 3. Net Interest and Similar Income
$\left.\begin{array}{|l|r|r|r|r|}\hline \text { Interest and Similar Income } & \mathbf{0 1 . 1 0 . 1 3 - 3 1 . 1 2 . 1 3} & 01.01 .13-31.12 .13 & \mathbf{0 1 . 1 0 . 1 2 -} & 01.01 .12- \\ 31.12 .12\end{array}\right)$


| Interest and Similar Expense | $\mathbf{0 1 . 1 0 . 1 3 - 3 1 . 1 2 . 1 3}$ | $\mathbf{0 1 . 0 1 . 1 3 - 3 1 . 1 2 . 1 3}$ | $\mathbf{0 1 . 1 0 . 1 2 -}$ <br> 31.12 .12 | $\mathbf{0 1 . 0 1 . 1 2 -}$ <br> $\mathbf{3 1 . 1 2 . 1 2}$ |
| :--- | ---: | ---: | ---: | ---: |
| Interest expense as regards current bank accounts, deposits <br> involved and loans received from banks and other financial <br> institutions | 969,998 | $3,966,109$ | 889,535 | $3,322,605$ |
| Interest expense as regards customers' time deposits and <br> current accounts | $1,892,510$ | $7,215,785$ | $1,937,197$ | $7,164,660$ |
| Interest expense as regards securities issued by the Bank |  |  |  |  |
| Interest expense as regards repo agreements and currency <br> swaps | 413,259 | $1,765,844$ | 483,228 | $1,835,655$ |
| Other interest expense | 4,581 | 18,323 | 4,631 | 18,423 |
| Total | $\mathbf{3 , 2 8 0 , 3 4 8}$ | $12,966,061$ | $3,314,591$ | $12,341,343$ |
| Net interest and similar income | $\mathbf{1 , 2 9 4 , 4 8 3}$ | $5,287,395$ | $1,096,905$ | $\mathbf{4 , 4 6 4 , 7 8 6}$ |



Note 4. Income and Expense in the form of Commissions and Other Fees

| Income in the form of Commissions and Other Fees | $01.10 .13-31.12 .13$ | $01.01 .13-31.12 .13$ | $01.10 .12-$ <br> 31.12 .12 | $01.01 .12-$ <br> 31.12 .12 |
| :--- | ---: | ---: | ---: | ---: |
| Cash operations | 75,472 | 253,925 | 85,376 | 282,040 |
| Settlement services | 80,357 | 397,446 | 77,282 | 282,582 |
| Guarantee, acceptance, letter of credit, trust management <br> operations | 94,116 | 226,821 | 80,452 | 194,476 |
| Transaction in foreign currency and securities |  |  |  |  |
| Plastic card operations <br> Other commission payments <br> Total | 172,163 | 475,327 | 103,075 | 365,417 |


| Expenses in the form of Commissions and Other Payments | 01.10.13-31.12.13 | 01.01.13-31.12.13 | $\begin{array}{r} 01.10 .12- \\ 31.12 .12 \\ \hline \end{array}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Commission payments as regards correspondent and other accounts/bank transactions | 37,126 | 166,690 | 41,944 | 171,102 |
| Commission payments as regards transactions with plastic cards/cash transactions | 46,781 | 165,516 | 12,202 | 68,311 |
| Payments as regards guarantees, acceptance, letters of credit, trust management transactions | 9 | 108 | 5,071 | 5,071 |
| Commission payments as regards transactions in foreign |  |  | 2,903 | 5,504 |
| Other commission payments | 22,681 | 86,301 | 46,933 | 133,618 |
| Total | 106,597 | 418,615 | 109,053 | 383,606 |
|  |  |  |  |  |
| Net Commissions and other payments received | 362,371 | 1,110,670 | 304,429 | 953,244 |

Note 5. Net income from trading transactions

| Income from investments remeasured at fair value and held at fair value | 01.10.13-31.12.13 | 01.01.13-31.12.13 | $\begin{aligned} & \hline 01.10 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net income from purchase and sale of investments held for trading, including |  |  |  |  |
| - shares |  |  |  |  |
| - debt securities |  |  |  |  |
| - derivative instruments | 6,556 | 257,051 | -18,873 | 1,173,832 |
| Net income from change in fair value of investments held for trading |  |  |  |  |
| Total | 6,556 | 257,051 | -18,873 | 1,173,832 |


| Net income from investments available for sale | 01.10.13-31.12.13 | 01.01.13-31.12.13 | $\begin{array}{r} \hline 01.10 .12- \\ 31.12 .12 \\ \hline \end{array}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net income from purchase and sale of investments available for sale, including |  |  |  |  |
| - shares |  |  |  |  |
| - debt securities | 0 | -226,458 | 24,429 | 5,206,441 |
| - derivative instruments |  |  |  |  |
| Net income from change in fair value of investments held for trading | 0 | 282,485 | -1,701 | -5,089,567 |
| Total | 0 | 56,027 | 22,728 | 116,874 |


| From foreign currency transactions | $01.10 .13-31.12 .13$ | $01.01 .13-31.12 .13$ | $01.10 .12-$ <br> 31.12 .12 | $01.01 .12-$ <br> 31.12 .12 |
| :--- | ---: | ---: | ---: | ---: |
| Net income from foreign currency dealings | 183,942 | 699,941 | 192,579 | 661,150 |
| Net income from foreign currency revaluation |  |  |  |  |
| Total | $-1,191$ | $-300,293$ | $-18,804$ | $-1,234,321$ |


| From bank standardized precious metal bullions and <br> commemorative coins | $01.10 .13-31.12 .13$ | $01.01 .13-31.12 .13$ | $01.10 .12-$ <br> 31.12 .12 | $01.01 .12-$ <br> 31.12 .12 |
| :--- | ---: | ---: | ---: | ---: |
| Net income from purchase and sale of bank standardized <br> precious metal bars and commemorative coins | 8,915 | 11,313 | 2,043 | 2,654 |
| Net income from revaluation of bank standardized precious <br> metal bars and commemorative coins | 44,026 | $-60,230$ | 13,612 | 15,352 |
| Total | 52,941 | $-48,917$ | 15,655 | 18,006 |
| Net income from trading transactions 242,248 663,809 193,285 735,541 |  |  |  |  |

Note 6. Other operating income

| Other operating income | 01.10.13-31.12.13 | 01.01.13-31.12.13 | $\begin{array}{r} 01.10 .12- \\ 31.12 .12 \\ \hline \end{array}$ | $\begin{aligned} & \text { 01.01.12- } \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Fines and penalties received | 157,261 | 609,076 | 68,299 | 211,002 |
| Income received from factoring |  |  |  |  |
| Net income from disposal of PPE and intangible assets | -4,142 | 18,203 | -27,128 | 3,302 |
| Net income from revaluation and impairment reversal of PPE and intangible assets |  |  |  |  |
| Other income | 39,043 | 128,125 | 33,330 | 110,221 |
| Total | 192,162 | 755,404 | 74,501 | 324,525 |

Note 7. Net allocations to the assets possible loss reserve

| As regards amounts due from banks | $\underset{\stackrel{\rightharpoonup}{巾}}{2}$ | 01.10.13-31.12.13 | $\begin{gathered} \hline 01.01 .13- \\ 31.12 .13 \end{gathered}$ | $\begin{aligned} & \hline 01.10 .12- \\ & 31.12 .12 \end{aligned}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance |  | 0 | 31,840 | 78,538 | 51,919 |
| Allocations to the reserve |  |  | 267,898 | 204,086 | 444,345 |
| Return of reserve allocations |  | 0 | -299,738 | -66,091 | -279,731 |


| Net allocations to the reserve |
| :--- |
| Return of amounts previously written-off to the off-balance |
| Reserve utilization |
| Closing balance |


| As regards amounts due from financial institutions |
| :--- |
| Opening balance |
| Allocations to the reserve |
| Return of reserve allocations |
| Net allocations to the reserve |
| Return of amounts previously written-off to the off-balance |
| Reserve utilization |
| Closing balance |


| 01.10.13-31.12.13 | $01.01 .13-$ <br> 31.12 .13 | $01.10 .12-$ <br> 31.12 .12 | $01.01 .12-$ <br> 31.12 .12 |
| ---: | ---: | ---: | ---: |
| 0 | 17,458 | 19,260 | 2,004 |
|  | 606 | 1,244 | 19,256 |
| 0 | $-18,064$ | $-3,046$ | $-3,802$ |
| 0 | $-17,458$ | $-1,802$ | 15,454 |
|  |  |  |  |
|  | 0 |  |  |


| As regards loans and advances provided to the customers |
| :--- |
| Opening balance |
| Allocations to the reserve |
| Return of reserve allocations |
| Net allocations to the reserve |
| Return of amounts previously written-off to the off-balance |
| Reserve utilization |
| Closing balance |


| $01.10 .13-31.12 .13$ | $01.01 .13-$ <br> 31.12 .13 | $01.10 .12-$ <br> 31.12 .12 | $\mathbf{0 1 . 0 1 . 1 2 -}$ <br> 31.12 .12 |
| ---: | ---: | ---: | ---: |
| $2,882,896$ | $2,532,250$ | $2,512,965$ | $1,642,917$ |
| 887,455 | $4,070,273$ | $1,965,371$ | $8,569,905$ |
| $-1,166,377$ | $-3,967,414$ | $-2,116,254$ | $-5,880,786$ |
| $-278,922$ | 102,859 | $-150,883$ | $2,689,119$ |
| 162,275 | 727,865 | $1,178,818$ | $1,544,127$ |
| $-109,733$ | $-706,458$ | $-1,008,650$ | $-3,343,913$ |
| $2,656,516$ | $2,656,516$ | $2,532,250$ | $2,532,250$ |


| As regards investments | $\begin{aligned} & \underset{\stackrel{\rightharpoonup}{0}}{\infty} \\ & \stackrel{\infty}{\infty} \end{aligned}$ | 01.10.13-31.12.13 | $\begin{array}{r} \hline 01.01 .13- \\ 31.12 .13 \\ \hline \end{array}$ | $\begin{aligned} & \hline 01.10 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance |  | 3,831 | 13,010 | 12,839 | 18,252 |
| Allocations to the reserve |  | 3 | 29 | 973 | 1,545 |
| Return of reserve allocations |  | -345 | -9,550 |  | -5,985 |
| Net allocations to the reserve |  | -342 | -9,521 | 973 | -4,440 |
| Return of amounts previously written-off to the off-balance |  |  |  |  |  |
| Reserve utilization |  |  |  |  |  |
| Closing balance |  | 3,489 | 3,489 | 13,812 | 13,812 |


| As regards other assets | $\begin{aligned} & \underset{\underset{\sim}{2}}{\infty} \\ & \stackrel{\infty}{\infty} \end{aligned}$ | 01.10.13-31.12.13 | $\begin{array}{r} \hline 01.01 .13- \\ 31.12 .13 \\ \hline \end{array}$ | $\begin{aligned} & \hline 01.10 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ | $\begin{array}{r} \hline 01.01 .12- \\ 31.12 .12 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance |  | 177,868 | 106,560 | 193,741 | 201,521 |
| Allocations to the reserve |  | 35,134 | 738,532 | 136,964 | 775,697 |
| Return of reserve allocations |  | -191,526 | -832,802 | -199,945 | -798,084 |
| Net allocations to the reserve |  | -156,392 | -94,270 | -62,981 | -22,387 |
| Return of amounts previously written-off to the off-balance |  | 123,951 | 189,620 | 3,415 | 26,691 |
| Reserve utilization |  | -2,078 | -58,561 | -27,615 | -99,265 |
| Closing balance |  | 143,349 | 143,349 | 106,560 | 106,560 |


| As regards off-balance sheet items containing credit risk | $\begin{aligned} & \text { Z } \\ & \stackrel{\rightharpoonup}{0} \\ & \omega \\ & \omega \end{aligned}$ | 01.10.13-31.12.13 | $\begin{gathered} 01.01 .13- \\ 31.12 .13 \end{gathered}$ | $\begin{gathered} 01.10 .12- \\ 31.12 .12 \end{gathered}$ | $\begin{gathered} 01.01 .12- \\ 31.12 .12 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance |  | 0 | 197,260 | 161,777 | 216,427 |
| Allocations to the reserve |  |  | 75,223 | 110,548 | 324,894 |
| Return of reserve allocations |  | 0 | -272,483 | -75,065 | -344,061 |
| Net allocations to the reserve |  | 0 | -197,260 | 35,483 | -19,167 |
| Closing balance |  | 0 | 0 | 197,260 | 197,260 |
|  |  |  |  |  |  |
| Total net allocations to the reserves |  | -435,656 | -247,490 | -41,215 | 2,823,193 |

Note 8. General administrative expenses

| General administrative expenses | 01.10.13-31.12.13 | 01.01.13-31.12.13 | $\begin{array}{r} \hline 01.10 .12- \\ 31.12 .12 \\ \hline \end{array}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Expenses as regards calculated salary and other equivalent payments * | 712,816 | 2,419,663 | 555,672 | 1,909,039 |
| Expenses as regards social payments | 5,696 | 17,923 | 56,368 | 200,348 |
| Expenses as regards training and tuition | 78 | 790 | 739 | 15,731 |
| Expenses as regards business trips | 4,093 | 14,794 | 25,039 | 64,350 |
| Expenses as regards operating lease | 19,185 | 74,018 | 15,695 | 67,018 |
| Insurance expenses | 7,536 | 36,184 | 14,569 | 33,548 |
| Expenses as regards maintenance and security of Bank's equir | 13,523 | 41,996 | 17,397 | 41,229 |
| Expenses as regards maintenance and security of Bank's buildings | 66,573 | 262,783 | 68,849 | 243,193 |
| Expenses as regards audit and other consulting services | -1,812 | 13,350 | 12,489 | 22,263 |
| Expenses as regards communication means | 23,076 | 101,966 | 29,602 | 120,641 |
| Transportation expenses | 10,116 | 50,577 | 33,637 | 103,337 |
| Expenses as regards taxes, duties and other obligatory payments (except profit tax) | 56,735 | 206,258 | 52,990 | 193,661 |
| Office and organizational expenses | 8,875 | 35,486 | 16,191 | 66,370 |
| Expenses as regards loans provision and return | 6,255 | 18,821 | 4,398 | 10,914 |
| Other administrative expenses | 128,282 | 311,986 | 50,255 | 316,977 |
| Total | 1,061,027 | 3,606,595 | 953,890 | 3,408,619 |

[^0]| Other Operating Expenses | 01.10.13-31.12.13 | 01.01.13-31.12.13 | $\begin{array}{r} \hline 01.10 .12- \\ 31.12 .12 \\ \hline \end{array}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Fines and penalties paid | 302 | 1,614 | 96 | 4,494 |
| Advertising and representation expenses | 33,829 | 157,382 | 70,105 | 256,127 |
| Fcatoting expenses |  |  |  |  |
| Fixed and intangible assets amortization expenses | 199,526 | 829,480 | 221,399 | 922,088 |
| Loss from impairment of tangible assets |  |  |  |  |
| Allocation sto deposit guarantee fund | 33,159 | 134,645 | 35,357 | 124,258 |
| Other expenses | 111,103 | 325,378 | 109,803 | 342,498 |
| Total | 377,919 | 1,448,499 | 436,760 | 1,649,465 |

Note 11. Profit Tax Expense

| Profit tax expense | $01.10 .13-31.12 .13$ | $01.01 .13-31.12 .13$ | $01.10 .12-$ <br> 31.12 .12 | $01.01 .12-$ <br> 31.12 .12 |
| :--- | ---: | ---: | ---: | ---: |
| Current tax expense | 239,406 | 279,787 |  | 0 |
|  |  |  |  |  |
| Deferred tax expense | $-23,715$ | 54,892 |  |  |
| Total | 215,691 | 334,679 |  | 0 |

## Note 12. Basic Earnings per Share

| Basic Earnings per Share | 01.10.13-31.12.13 | 01.01.13-31.12.13 | $\begin{array}{r} \hline 01.10 .12- \\ 31.12 .12 \\ \hline \end{array}$ | $\begin{aligned} & \hline 01.01 .12- \\ & 31.12 .12 \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net profit of the reporting period after taxation | 927,725 | 2,568,029 | 586,070 | -1,260,109 |
| Dividends calculated for the current reporting period as regards preference shares |  |  | ( ) | ) |
| Net gain/loss for the current period attributable to the owners of the ordinary shares |  |  |  |  |
| Weighted average number of ordinary shares in circulation within the current period | 35,000 | 35,000 | 35,000 | 35,000 |
| Basic earnings per share | 27 | 73 | 17 | -36 |
| Diluted earnings per share |  |  |  |  |



Note. Other Comprehensive Income

| Other Comprehensive Income | $01.10 .13-31.12 .13$ | $01.01 .13-31.12 .13$ | $01.10 .12-$ <br> 31.12 .12 | $01.01 .12-$ <br> 31.12 .12 |
| :--- | ---: | ---: | ---: | ---: |
| Exchange rate differences from recalculation of foreign <br> transactions |  |  |  |  |
| Revaluation of financial assets available for sale | $1,119,692$ |  |  |  |
| Cash flow hedging |  |  |  |  |
| Gains from PPE revaluations | 589,278 | 589,278 |  |  |
| Deferred tax expense | $(349,598)$ | $(349,598)$ |  |  |
| Total | $1,359,372$ | $1,397,385$ | $(96,317)$ | 110,610 |

Note 13. Cash means, Cash Equivalents and Balances with the RA Central Bank

| Cash, cash equivalents and balances with the CBA | Reporting period | Previous period |
| :--- | ---: | ---: |
| Cash means | $1,701,116$ | $1,890,600$ |
| Other placements of cash | $2,383,985$ | $2,879,897$ |
| Correspondent accounts with the CBA * | $30,227,219$ | $6,323,804$ |
| Total | $34,312,320$ | $\mathbf{1 1 , 0 9 4 , 3 0 1}$ |
| Deposit accounts with the CBA |  |  |
| Deposited means with the CBA ** | 420,000 | $1,020,000$ |
| Accrued interest |  |  |
| Cash means and balances with the CBA | $34,732,320$ | $12,114,301$ |
| Standardized precious metal bullions | 8,819 | 24,080 |


| Placements with other banks (Note 14) | $2,381,221$ | $3,165,731$ |
| :--- | ---: | ---: |
| Total cash and cash equivalents | $37,122,360$ | $15,304,112$ |

* Correspondent accounts with the CBA include means calculated against means involved by the Bank
according to the RA bank legislation, subjected to obligatory provisioning
${ }^{* *}$ The deposited amount with CBA represents an insured deposit for settlements realized through ArCa
payment system
** The deposited amount with CBA represents an insured deposit for settlements realized through ArCa payment system

Note 14. Amounts due from banks and other financial institutions

| Current accounts | Reporting period |  |
| :--- | ---: | ---: |
|  |  |  |
| RA banks | - | 24,818 |
| Banks with BBB - (Baa3) and higher rating | 0 | $2,481,752$ |
|  | 0 | 670,045 |
| Banks with no rating and rating below BBB-(Baa3) |  |  |
| Accrued interest | 0 | 55 |
| Total | $-\quad$ | $3,176,670$ |


| Interbank loans and deposits, etc. |  |  |
| :---: | :---: | :---: |
| CBA |  |  |
| Loans and deposits |  |  |
| Factoring |  |  |
| Financial lease |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other |  |  |
| RA Banks |  |  |
| Loans and deposits |  |  |
| Factoring |  |  |
| Financial lease |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  | 13,277 |
| Letters of credit and bank guarantees |  |  |
| Other |  |  |
| Banks with BBB - (Baa3) and higher rating |  |  |
| Loans and deposits | 111,960 |  |
| Factoring |  |  |
| Financial lease |  |  |
| RA Banks |  |  |
| RA Banks | 0 |  |
| Letters of credit and bank guarantees |  |  |
| Other | 0 |  |
|  |  |  |
| Banks with no rating and rating below BBB-(Baa3) |  |  |
| Loans and deposits |  |  |
| Factoring |  |  |
| Financial lease |  |  |
| Repo (repurchase) agreements |  |  |
| Swap | 0 | 227 |
| Letters of credit and bank guarantees |  |  |
| Other | 0 | 7,397 |
| Accrued interest | 69 |  |
| Total | 2,381,221 | 3,197,571 |
| Reserve for possible losses as regards amounts due from <br> Banks (Note 7) |  | -31,840 |
|  |  |  |
| Net amounts due from banks | 2,381,221 | 3,165,731 |


| Loans and deposits with financial institutions, other amounts due |  |  |
| :---: | :---: | :---: |
| RA financial institutions | 1,437,385 | 1,309,024 |
| Loans and deposits | 1,437,385 | 1,309,024 |
| Factoring |  |  |
| Financial lease |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Letters of credit and bank guarantees |  |  |
| Other |  |  |
|  |  |  |
| Financial institutions with BBB - (Baa3) and higher rating | 0 | 42,625 |
| Loans and deposits |  |  |
| Factoring |  |  |
| Financial lease |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Letters of credit and bank guarantees |  |  |
| Other |  | 42,625 |
| Financial institutions with no rating and rating below BBB- (Baa3) | 620,535 | 389,437 |
| Loans and deposits |  |  |
| Factoring |  |  |
| Financial lease |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Letters of credit and bank guarantees |  |  |
| Other | 620,535 | 389,437 |
| Accrued interest | 9,610 | 4,702 |
| Total | 2,067,530 | 1,745,788 |
| Reserve for possible losses as regards amounts due from financial institutions (Note 7) |  | -17,458 |
| Net amounts due from financial institutions | 2,067,530 | 1,728,330 |

Note 15. Financial Assets Held for Trading
$\left.\begin{array}{|l|r|r|}\hline \text { Government securities } & \text { Reporting period } & \text { Previous period } \\ \hline \text { RA Government securities, including } & & \\ \hline \text { Treasury bonds } & & 15,482,300\end{array}\right]$

| Non-government securities of RA | Listed | Listed |
| :--- | :--- | :--- |
| Issuer with A-/A3/ and higher rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Issuer with "C" and higher rating by CBA |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| lssuer with BBB+/Baa1/ and below rating, other rating and <br> no rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Total non-government securities of RA held for trading |  |  |


| Non-government securities of other countries | Listed | Listed |
| :--- | :--- | :--- |
| Issuer with A-/A3/ and higher rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Issuer with BBB+/Baa1/ and below rating, other rating and <br> no rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Total non-government securities of other countries held <br> for trading |  | 0 |


| Total securities held for trading | $15,482,300$ | $11,868,589$ |
| :--- | ---: | ---: |


| Other financial assets held for trading | Reporting period | Previous period |
| :--- | :--- | :--- |
| Loans, factoring, accounts receivable |  |  |
| Borrowers with A-/A3/ or higher rating |  |  |
| Borrowers with BBB+/Baa1/ and lower rating, other rating and <br> no rating |  |  |
| - Mortgage |  |  |
| -Consumer loans |  |  |
| - Other |  |  |
| Derivative instruments <br> - Futures |  |  |
| -Forward |  |  |
| Option |  |  |
| Swap |  |  |
| -Other |  |  |
| Total |  |  |
| Total financial assets held for trading |  | $15,868,589$ |


| Loans, including | $71,998,786$ | $74,653,911$ |
| :--- | ---: | ---: |
| - to banks |  |  |
| - to RA Government |  |  |
| - to local authorities | $12,096,515$ | $13,837,023$ |
| -mortgage | $29,673,746$ | $27,112,554$ |
| Overdraft and credit line | $11,927,691$ | $10,825,073$ |
| Credit cards |  |  |
| Factoring | 1,282 | 1,676 |
| Financial lease | $12,382,355$ | $11,618,919$ |
| Repurchase agreements | 50,550 |  |
| Currency swap | 917,429 |  |
| Letters of credit and bank guarantees |  | 1,747 |
| Other | $6,340,446$ |  |
| Accrued interest concerning the mentioned items | $133,292,285$ | $126,805,470$ |
| Total loans | $-2,656,516$ | $-2,532,250$ |
| Reserve for possible losses as regards loans and other <br> advances to customers (Note 7) | $130,635,769$ | $124,273,220$ |
| Total net loans |  |  |



Breakdown of Working and Non -Working Loans and Advances Provided to Customers as of the End of the Reporting Period

| Breakdown of working and non -working loans and advances provided to customers | Reporting period | Previous period |
| :---: | :---: | :---: |
| Working loans and advances Amount | 126,612,550 | 120,605,832 |
| Quantity | 35,912 | 26,526 |
| Non-working loans and advances, including | 6,679,735 | 6,199,638 |
|  | 1423 | 344 |
| Overdue Amount | 4,304,153 | 2,142,029 |
| Quantity | 985 | 237 |
|  |  |  |
|  |  |  |
| Accrued interests |  |  |
| Total loans Amount | 133,292,285 | 126,805,470 |
| Quantity | 37,335 | 26,870 |
| Provision for possible losses as regards loans and advances provided to customers (Note 7) | -2,656,516 | -2,532,250 |
| Total net loans | 130,635,769 | 124,273,220 |

## Analysis of the provided loans and advances by customer group

| Analysis of the provided loans and advances by customer group | Reporting period | Previous period |
| :---: | :---: | :---: |
|  |  |  |
| State enterprises | 766,031 | 1,221,510 |
| Private enterprises, including | 90,626,089 | 86,416,945 |
| - large enterprises | 30,218,531 | 32,462,459 |
| - small and medium enterprises | 60,407,558 | 53,954,486 |
|  |  |  |
| Natural persons, including | 32,810,529 | 34,036,648 |
| - consumer loans | 7,545,039 | 9,374,552 |
| - mortgage loans | 12,086,951 | 13,837,023 |
| - credit cards | 11,925,702 | 10,825,073 |
| Sole entrepreneurs | 2,749,190 | 2,538,777 |
| Accrued interest | 6,340,446 | 2,591,590 |
| Total loans | 133,292,285 | 126,805,470 |
|  |  |  |
| Provision for possible losses as regards loans and advances provided to customers | (2,656,516) | (2,532,250) |
|  |  |  |
| Total net loans | 130,635,769 | 124,273,220 |

[^1]| Analysis of loan portfolio according to number of <br> borrowers | Reporting period | Previous period |
| :--- | ---: | ---: |
|  |  |  |
| State enterprises | 8 | 8 |
| Private enterprises | 306 | 323 |
| Natural persons | 23,263 | 21,578 |

Analysis of loan portfolio according to the industry sectors (without taking account of the reserve amount for possible losses)

| Analysis of Loans and advances according to the industry <br> sectors | 31.12 .12 |  |
| :--- | ---: | ---: |
| Previous period | Percentage |  |
| Industry |  |  |
| Agriculture | $23,848,541$ | 18.81 |
| Construction | $4,413,384$ | 3.48 |
| Transport and communication | $14,485,329$ | 11.42 |
| Trade | $4,265,335$ | 3.36 |
| Consumer /including credit cards/ | $11,747,119$ | 9.26 |
| Service | $9,526,094$ | 7.51 |
| Other | $10,902,109$ | 8.60 |
| Total | $47,617,559$ | 37.55 |


31.12.13

| Analysis of loans and advances according to crediting sectors | Previous period | Percentage |
| :---: | :---: | :---: |
| 1. Agriculture, forestry and fishing | 3,936,161 | 2.95 |
| 2. Mining and quarrying | 9,170,897 | 6.88 |
| 3. Processing industry | 13,230,862 | 9.93 |
| 4. Electricity, gas , steam and air conditioning supply | 2,679,522 | 2.01 |
| 5. Water supply, sewerage, waste management and recycling | 129,510 | 0.10 |
| 6. Construction | 13,964,713 | 10.48 |
| 7. Trade | 22,840,431 | 17.14 |
| 8. Transportation and warehouse business | 7,234,048 | 5.43 |
| 9. Accommodation and catering | 7,191,534 | 5.40 |
| 10. Information and communication | 569,248 | 0.43 |
| 12. Professional, scientific and technical activities | 110,575 | 0.08 |
| 13.Education | 70,741 | 0.05 |
| 14. Healthcare | 241,507 | 0.18 |
| 15. Arts, entertainment, recreation | 354,009 | 0.27 |
| 16. Other sectors of the economy | 18,878,087 | 14.16 |
| 17. Mortgage loans | 12,188,552 | 9.14 |
| 18. Consumer and other loans | 20,501,888 | 15.38 |
| Total | 133,292,285 | 100 |



Analysis of the loan portfolio as regards customers' residency

| Analysis of the loan portfolio as regards customers' <br> residency | Reporting period | Percentage | Previous period | Percentage |
| :--- | ---: | ---: | ---: | ---: |
| RA residents | $104,751,334$ | 80.19 | $101,726,209$ | 81.86 |
| Non-residents | $25,884,435$ | 19.81 | $22,547,011$ | 18.14 |
| Total | $\mathbf{1 3 0 , 6 3 5 , 7 6 9}$ | $\mathbf{1 0 0}$ | $\mathbf{1 2 4 , 2 7 3 , 2 2 0}$ | $\mathbf{1 0 0}$ |


| Region (Marz) | $\mathbf{3 1 . 1 2 . 1 3}$ |  |  | $\mathbf{3 1 . 1 2 . 1 2}$ |
| :--- | ---: | ---: | ---: | ---: |
|  | Quantity | Amount | Quantity | Amount |
| Yerevan | 13234 | $59,360,991$ | 9897 | $62,424,343$ |
| Gegharkunik | 1813 | $2,344,252$ | 1295 | $2,569,201$ |
| Shirak | 3838 | $3,555,828$ | 2787 | $2,264,799$ |
| Lori | 2441 | $1,768,258$ | 1810 | $3,508,202$ |
| Vayots Dzor | 137 | 969,692 | 93 | 83,170 |
| Armavir | 2420 | $2,546,004$ | 1913 | $2,643,246$ |
| Syunik | 1680 | $2,858,843$ | 1214 | $2,398,767$ |


| Tavush | 851 | $1,515,322$ | $1,119,237$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Aragatsotn | 2216 | $1,893,698$ | 336 | 1820 |
| Kotayk | 2908 | $11,920,408$ |  |  |
| Ararat | 1908 | $5,060,513$ | 1611 | $6,427,475$ |
| NKR | 3860 | $11,486,712$ | 1765 | $4,367,399$ |
| Foreign countries | 29 | $25,884,435$ | 2286 | $10,968,116$ |
| Total | $\mathbf{3 7 , 3 3 5}$ | $\mathbf{1 3 0 , 6 3 5 , 7 6 9}$ | $\mathbf{4 1}$ | $22,826,857$ |

Names of marzes as in the table


Note 17. Financial assets available for sale

| State securities | Reporting period | Previous period |
| :--- | ---: | ---: |
| State obligations | $9,533,881$ | $8,783,576$ |
| Treasury obligations | $9,529,301$ | $8,770,314$ |
| Central Bank obligations |  |  |
| Promissory note | 4,580 | 13,262 |
| State obligations of countries with BBB-/Baa3/ or higher <br> rating |  |  |
| Treasury obligations |  |  |
| Central Bank obligations |  |  |
| Other |  |  |
| State securities of countries with BB+/Ba1/ or below rating <br> or no rating |  | $(133)$ |
| Treasury obligations |  |  |
| Central Bank obligations |  |  |
| Other | $\mathbf{9 , 5 3 3 , 8 8 1}$ |  |
| Possible loss reserve for promissory notes (Note 7) |  |  |
| Total state securities |  |  |


| Non-state securities of RA | listed | listed |
| :--- | :--- | :--- |
| Issuer with A-/A3/ or higher rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Issuer with "C" and higher rating by CBA |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| lssuer with BBB+/Baa1/ or below rating, other rating or no <br> rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Total non government securities of RA |  |  |


| Non-state securities of other countries | listed | Iisted |
| :--- | :--- | :---: |
| Issuer with A-/A3/ or higher rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Issuer with BBB+/Baa1/ or below rating, other rating or no <br> rating |  |  |
| Long term debt instruments |  |  |
| Short term debt instruments |  |  |
| Deposit certificates |  |  |
| Equity instruments |  |  |
| Other |  |  |
| Total non government securities of other countries |  |  |


| Total securities available for sale | $9,533,881$ | $8,783,443$ |
| :--- | ---: | ---: |


| Other financial assets available for sale |  |  |
| :--- | :--- | :---: |
| Loans, factoring, amounts receivable |  |  |
| Borrowers with A-/A3/ or higher rating |  |  |
| Borrowers with BBB+/Baa1 and below rating, other rating and <br> no rating |  |  |
| Mortgage loans |  |  |
| Consumer loans |  |  |
| Other | $\mathbf{0}$ | $\mathbf{0}$ |
| Total | $\mathbf{0}$ |  |


| Total financial assets available for sale | $9,533,881$ | $8,783,443$ |
| :--- | ---: | ---: |

Investments in other persons' share capital
Reporting period

| Company name | Main activity | Country of registration | Investment date | Invested amount ¥thous. drams) | Share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Armenian Card CJSC | Payment and settlement services | RA | 20.10 .06 | 12143 | 2.00 |
| 2."ACRA Credit Reporting" CJSC | Payment and settlement services | RA | 22.11 .07 | 19845 | 4.0003 |
| 3. SWIFT | Payment and settlement services | Belgium | 23.04 .12 | 9226 | 0.00005 |
| Total |  |  |  | 41,214 | 6 |
| Impairment of investments in other companies share capital (reserve for possible losses) (Note 7) |  |  |  | -3,489 |  |
| Total |  |  |  | 37,725 |  |

Previous period

| Company name | Main activity | Country of registration | Investment date | Invested amount ¥thous. drams) | Share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Armenian Card CJSC | Payment and settlement services | RA | 20.10 .06 | 12143 | 2.00 |
| 2."ACRA Credit Reporting" CJSC | Payment and settlement services | RA | 22.11 .07 | 19845 | 4.0003 |
| 3. SWIFT | Payment and settlement services | Belgium | 23.04.12 | 10230 | 0.00005 |
| Total |  |  |  | 42,218 |  |
| Impairment of investments in other companies share capital (reserve for possible losses) (Note 7) |  |  |  | -12,326 |  |
| Total |  |  |  | 29,892 |  |


|  | Reporting period | Previous period |
| :--- | ---: | ---: |
| Total financial assets available for sale and investments in <br> other companies' share capital | $9,571,606$ | $8,813,335$ |

Note 18. Investments held to maturity

| Government securities | Reporting period | Previous period |
| :--- | :--- | :--- |
| RA state bonds including |  |  |
| T-bonds |  |  |
| Bonds of Central bank |  |  |
| Other |  |  |
| Government securities of countries with BBB-/Baa3/ or <br> higher rating, including |  |  |
| T-bonds |  |  |
| Bonds of Central bank |  |  |
| Other |  |  |
| State securities of countries with BB+/Ba1/ or below rating <br> or no rating, including |  |  |
| T-bonds |  |  |
| Bonds of Central bank |  |  |
| Other |  |  |
| Accrued interest |  |  |
| Total |  |  |


| Non-government securities of RA | listed | unlisted | IIsted | unlisted |
| :---: | :---: | :---: | :---: | :---: |
| Issuer with A-/A3/ or higher rating, including |  |  |  |  |
| - long term debt instruments |  |  |  |  |
| - short term debt instruments |  |  |  |  |
| - deposite certificates |  |  |  |  |
| - other |  |  |  |  |
| Issuer having "C-" and higher rating from CBA, including | 0 | 0 | 33,282 |  |
| - long term debt instruments |  |  |  |  |
| - short term debt instruments |  |  |  |  |
| - deposite certificates |  |  |  |  |
| - other |  |  | 33,282 |  |
| Issuer with BBB+/Baa1/ and lower rating, other rating and no rating, including |  |  |  |  |
| - long term debt instruments |  |  |  |  |
| - short term debt instruments |  |  |  |  |
| - deposite certificates |  |  |  |  |
| - other |  |  |  |  |
| Accrued interest |  |  | 904 |  |
| Total | - | - | 34,186 | - |


| Non-government securities of other countries | listed | unlisted | listed | unlisted |
| :--- | :--- | :--- | :--- | :--- |
| Issuer with A-/A3/ or higher rating, including |  |  |  |  |
| -long term debt instruments |  |  |  |  |
| - short term debt instruments |  |  |  |  |


| - deposite certificates |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - other |  |  |  |  |
| Issuer with BBB+/Baa1/ and lower rating, other rating and no rating, including |  |  |  |  |
| - long term debt instruments |  |  |  |  |
| - short term debt instruments |  |  |  |  |
| - deposite certificates |  |  |  |  |
| - other |  |  |  |  |
| Accrued interest |  |  |  |  |
| Total | - | - | - | - |
|  |  |  |  |  |
| Impairment of investments held to maturity (reserve for possible losses) (Note 7) |  |  | -684 |  |
|  |  |  |  |  |
| Net investments in financial assets held to maturity | 0 |  | 33,502 | 0 |

Note 20. Property, Plant, Equipment and Intangible Assets

Property, plant and equipment

| Title | Buildings | Computer \& communication means | Vehicles | Other PPE | Capital investments as regards PPE | Capital investments as regards leased PPE | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial cost |  |  |  |  |  |  |  |
| Balance at the beginning of the previous period | 6,564,067 | 2,034,565 | 401,011 | 906,512 | 1,451,313 | 28,996 | \#\#\#\#\#\#\#\#\# |
| Increase | 1,344,111 | 649,497 | 185,470 | 204,033 | (1,451,313) |  | 931,798 |
| Disposal |  | 160 | 115,643 |  |  |  | 115,803 |
| Write-off |  |  |  |  |  |  | - |
| Revaluation <br> Balance at the end of the previous period |  |  |  |  |  |  |  |
|  | 7,908,178 | 2,683,902 | 470,838 | 1,110,545 | - | 28,996 | \#\#\#\#\#\#\#\#\# |
| Increase | 2,330 | 53,172 | 31,272 | 152,868 | - | 1,403 | 241,045 |
| Disposal |  |  | 242,090 |  |  |  | 242,090 |
| Revaluation* | 589,278 |  |  |  |  |  | 589,278 |
| Write-off |  |  |  |  |  |  | - |
| Depreciation adjustment from revaluation | $(952,836)$ |  |  |  |  |  | $(952,836)$ |
| Balance at the end of the reporting period | 7,546,950 | 2,737,074 | 260,020 | 1,263,413 |  | 30,399 | \#\#\#\#\#\#\#\#\# |
| Accumulated depreciation |  |  |  |  |  |  |  |
| Balance at the beginning of the previous period | 444,966 | 1,083,057 | 181,380 | 362,094 | - | 15,581 | 2,087,078 |
| Increase | 242,381 | 415,255 | 76,545 | 174,551 |  | 2,525 | 911,257 |
| Disposal |  |  | 97,023 |  |  |  | 97,023 |
| Impairment |  |  |  |  |  |  | - |
| Write-off |  |  |  |  |  |  |  |
| Balance at the end of the previous period | 687,347 | 1,498,312 | 160,902 | 536,645 | - | 18,106 | 2,901,312 |
| Increase | 265,489 | 212,225 | 81,589 | 225,594 |  | 438 | 785,335 |
| Disposal |  |  | 122,457 |  |  |  | 122,457 |
| Depreciation adjustment from revaluation | 952,836 |  |  |  |  |  | 952,836 |
| Write-off |  |  |  |  |  |  | - |
| Balance at the end of the reporting period | - | 1,710,537 | 120,034 | 762,239 | - | 18,544 | 2,611,354 |
| Net carrying amount End of reporting period End of previous period |  |  |  |  |  |  |  |
|  | 7,546,950 | 1,026,537 | 139,986 | 501,174 | - | 11,855 | 9,226,502 |
|  | 7,220,831 | 1,185,590 | 309,936 | 573,900 | - | 10,890 | 9,301,147 |

Intangible Assets

|  | Software | Licenses | Copyright | Other intangible assets | Capital investments as regards intangible assets | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial cost |  |  |  |  |  |  |
| Balance at the beginning of the previous period | 157,192 | 252,210 | - | 76,178 | - | 485,580 |
| Increase | $(9,874)$ | 587,141 |  | $(23,341)$ | 4,847 | 558,773 |
| Disposal |  |  |  |  |  | - |
| Impairment |  |  |  |  |  |  |
| Revaluation |  |  |  |  |  |  |
| Balance at the end of previous period | 147,318 | 839,351 | - | 52,837 | 4,847 | 1,044,353 |
| Increase | - | 246,368 |  | - | 91,930 | 338,298 |
| Disposal |  |  |  |  |  | - |
| Revaluation* |  |  |  |  |  |  |
| Impairment |  |  |  |  |  |  |
| Depreciation adjustment from revaluation |  |  |  |  |  |  |
| Balance at the end of the reporting period | 147,318 | 1,085,719 | - | 52,837 | 96,777 | 1,382,651 |
| Accumulated amortization |  |  |  |  |  |  |
| Balance at the end of previous period | 32,223 | 65,767 | - | 23,341 | - | 121,331 |
| Increase | $(31,947)$ | $(65,480)$ |  | $(23,341)$ |  | $(120,768)$ |
| Disposal |  |  |  |  |  | - |
| Impairment |  |  |  |  |  |  |
| Revaluation |  |  |  |  |  |  |
| Balance at the end of previous period | 276 | 287 | - | - | - | 563 |
| Increase | 62 | 33,427 |  |  |  | 33,489 |
| Disposal |  |  |  |  |  | - |
| Depreciation adjustment from revaluation |  |  |  |  |  | - |
| Revaluation |  |  |  |  |  | - |
| Balance at the end of the reporting period | 338 | 33,714 | - | - | - | 34,052 |
| Net carrying amount |  |  |  |  |  |  |
| End of reporting period | 146,980 | 1,052,005 | - | 52,837 | 96,777 | 1,348,599 |
| End of previous period | 147,042 | 839,064 | - | 52,837 | 4,847 | 1,043,790 |

Note 21. Deferred tax assets

| Deferred tax assets movement | Reporting period | Previous period |
| :--- | ---: | ---: |
| Balance at the beginning of the period | 149,158 |  |
| Increase |  | 149,158 |
| Decrease |  |  |
| Balance at the end of the period | $\mathbf{1 4 9 , 1 5 8}$ | $\mathbf{1 4 9 , 1 5 8}$ |


| Amounts receivable from bank transactions | Reporting period | Previous period |
| :--- | :---: | :---: |
| Dividends receivable | 0 | 0 |
| Amounts receivable from trust management transactions | 0 | 0 |
| Amounts receivable from other transactions | $1,243,386$ | 343,945 |
| Total | $\mathbf{1 , 2 4 3 , 3 8 6}$ | $\mathbf{3 4 3 , 9 4 5}$ |
| Reserve for possible losses as regards bank transactions (Note $\mathbf{7 )}$ | $-3,439$ |  |
| Net amounts receivable from bank transactions | $\mathbf{1 , 2 4 3 , 3 8 6}$ | $\mathbf{3 4 0 , 5 0 6}$ |


| Accounts receivable and prepayments | Reporting period | Previous period |
| :---: | :---: | :---: |
| Receivables as regards budget | 9,558 | 9,447 |
| Receivables as regards suppliers |  |  |
| Advance payments to the employees | 1,291 |  |
| Advance payments to the suppliers | 378,464 | 340,456 |
| Advance payments and overpayments as regards budget and m Other receivables and prepaymens | 465,053 | 372,640 |
|  | 6,285,627 | 7,805,660 |
| Total | 7,139,993 | 8,528,203 |
| Reserve for possible losses as regards other assets (Note 7) | -143,349 | -99,045 |
| Total | 6,996,644 | 8,429,158 |
| Other assets |  |  |
| Warehouse | 262,889 | 315,802 |
| Seized collateral | 5,824,128 | 5,087,665 |
| Future period expenses | 34,867 | 7,323 |
| Other assets | 81,465 | 47,686 |
| Reserve for possible losses as regards other assets (Note 7) |  | -3,892 |
| Total | 6,203,349 | 5,454,584 |
| Total other assets | 14,443,379 | 14,224,248 |

## Note 23. Amounts due to banks and other financial institutions

| Current accounts | Reporting period | Previous period |
| :---: | :---: | :---: |
| RA Banks | 163 | 162 |
| Banks with BBB-(Baa3) and higher rating |  |  |
| Banks with rating below BBB-(Baa3) and no rating |  |  |
| Accrued interest |  |  |
| Total | 163 | 162 |
| Interbank loans, deposits and other demands |  |  |
| RA Central Bank |  |  |
| loans* | 12,339,610 | 12,455,314 |
| Repo (repurchase) agreements | 24,469,985 | 18,515,973 |
| Swap |  |  |
| Swap |  |  |
| RA Banks |  |  |
| Loans and deposits | 4,135,509 | 4,155,365 |
| Financial leasing |  |  |
| Repo (repurchase) agreements | 0 | 1,456,018 |
| Other |  |  |
| BBB-(Baa3) and higher rating banks |  |  |
| Loans and deposits |  |  |
| Financial leasing |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other |  |  |
| BBB-(Baa3) and lower rating and no rating banks |  |  |
| Loans and deposits |  |  |
| Financial leasing |  |  |
| Repo (repurchase) agreements |  |  |
| Swap | 0 |  |
| Other | 0 | 144 |
| Accrued interest | 146,143 | 120,890 |
| Total | 41,091,247 | 36,703,704 |
| Financial institutions |  |  |
| Current accounts | 63,574 | 197,398 |
| Loans and deposits | 20,358,142 | 18,754,672 |
| Repo (repurchase) agreements |  |  |
| Swap |  | 10,871 |
| Other | 14,975 | 20,039 |
| Accrued interest | 181,821 | 195,294 |
| Total | 20,618,512 | 19,178,274 |
| Total amounts due to banks and other fin. institutions | 61,709,922 | 55,882,140 |

As of 31.12.2013, loans received from the Central Bank of Armenia also include loan amounts attracted under international loan programs totaling AMD 3.888.931 thous. And accrued interest amounts - AMD 91.811 thous.

Note 24. Amounts due to customers

| Amounts due to RA government and local self-managed authorities | Reporting period | Previous period |
| :---: | :---: | :---: |
| Current accounts | 160,262 | 233,321 |
| Time deposits |  |  |
| Loans | 4,502,289 | 4,236,809 |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other | 37,937 | 34,644 |
| Accrued interest | 16,770 | 15,022 |
| Total | 4,717,258 | 4,519,796 |


| Legal entities and institutions (residents) |  |  |
| :---: | :---: | :---: |
| Current accounts | 9,200,591 | 8,003,525 |
| Time deposits | 3,732,258 | 7,318,237 |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other | 396,274 | 871 |
| Accrued interest | 23,209 | 47,405 |
| Total | 13,352,332 | 15,370,038 |
| Legal entities and institutions (non-residents) |  |  |
| Current accounts | 11,727,436 | 4,049,534 |
| Time deposits | 16,950,346 | 186,749 |
| Repo (repurchase) agreements |  |  |
| Swap |  | 110,071 |
| Other | 308,196 | 46,253 |
| Accrued interest | 24,833 | 3,201 |
| Total | 29,010,811 | 4,395,808 |
| Sole entrepreneurs (residents) |  |  |
|  |  |  |
| Current accounts | 61,701 | 55,075 |
| Time deposits |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other |  |  |
| Accrued interest |  |  |
| Total | 61,701 | 55,075 |
| Sole entrepreneurs (non-residents) |  |  |
| Current accounts | 61 |  |
| Time deposits |  |  |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other |  |  |
| Accrued interest |  |  |
| Total | 61 | 0 |
| Individuals (residents) |  |  |
| Current accounts | 4,635,426 | 4,465,414 |
| Time deposits | 59,933,599 | 61,625,303 |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other | 42,007 | 14,753 |
| Accrued interest | 550,873 | 508,052 |
| Total | 65,161,905 | 66,613,522 |
| Individuals (non-residents) |  |  |
| Current accounts | 362,037 | 338,167 |
| Time deposits | 4,198,674 | 5,967,554 |
| Repo (repurchase) agreements |  |  |
| Swap |  |  |
| Other | 0 |  |
| Accrued interest | 21,565 | 151,295 |
| Tolal ${ }^{\text {a }}$, 4,582,276 |  |  |
|  |  |  |
| Total liabilities to customers | 116,886,344 | 97,411,255 |

The amount of the security of liabilities totaled: as at 31.12.2013 - AMD 34.680.265 thous., as at 31.12.2012 AMD 39.270.469 thous
2.Term liabilities to government include amounts involved from international financial organizations within RAED (Rural Areas Economic Development) program and Millennium Challenge Account program, which totaled AMD 1.316.411 thous., accrued interest - AMD 6.140 thous,

The structure of Bank depositors' (time deposits) by customers number

|  | Reporting period | Previous period |
| :--- | ---: | ---: |
| Legal entities residents | 51 | 50 |
| Legal entitie non- residents | 2 | 3 |
| Individuals residents | 6,987 | 6,159 |
| Individuals non-residents | 93 | 85 |
| Total | 7,133 | 6,297 |

Note 26. Liabilities held for trading

| Liability held for trading | Reporting period | Previous period |
| :--- | ---: | ---: |
| Derivative instruments held for trading purposes |  |  |
| Futures |  |  |
| Forward |  |  |
| Option |  |  |
| Swap |  |  |
| Other |  |  |
| Hedging derivative instruments | $15,482,300$ | $11,868,589$ |
| Other | $\mathbf{1 5 , 4 8 2 , 3 0 0}$ | $\mathbf{1 1 , 8 6 8 , 5 8 9}$ |
| Total |  |  |

Note 27. Amounts payable

| Amounts payable | Reporting period | Previous period |
| :--- | ---: | ---: |
| Dividends |  |  |
| Trust management agreements |  |  |
| Deposits insurance | 33,159 | 35,357 |
| Other |  |  |
| Total | $\mathbf{3 3 , 1 5 9}$ | $\mathbf{3 5 , 3 5 7}$ |


| Deferred tax liabilities movements | Reporting period | Previous period |
| :--- | :---: | :---: |
| Balance at the beginning of the period | 230,756 | 230,756 |
| Increase | 432,150 | 46,382 |
| Decrease | $-230,756$ | $-230,756$ |
| Balance at the end of the period | $\mathbf{4 3 2 , 1 5 0}$ | $\mathbf{4 6 , 3 8 2}$ |

Note 29. Other liabilities

| Other liabilities | Reporting period | Previous period |
| :---: | :---: | :---: |
| Settlement liabilities as regards cheques and other payment documents | 6554 |  |
| Settlement liabilities as regards letters of credit |  | 48,212 |
| Other settlements |  |  |
| Payables as regards budget |  |  |
| Profit Tax | 365,794 |  |
| VAT | 15,019 | 6,677 |
| Other taxes and dues | 154,785 | 153,102 |
| social insurance payments | 3,061 | 24,833 |
| Liabilities to employees as regards salary | 74,583 | 86,462 |
| Payables as regards suppliers | 95,791 | 156,755 |
| Payables as regards completion of chartered capital |  |  |
| Other liabilities | 35,934 | 36,014 |
| Balance at the end of period | 751,521 | 512,055 |

Note 30. Chartered capital
a) Bank's chartered capital registered and fully paid - AMD 17.500.000 thous
b) The number of issued and allocated ordinary shares - 35.000, nomminal value - AMD 500.000
c) Major participants as of the end of the reporting period

| Major participant | Amount of <br> participation | Share <br> $\%$ | Type of activity <br> (for legal <br> entities) |
| :--- | ---: | :---: | :---: |
| Chrystie Management Inc. | $17,500,000$ | 100 | Any activity <br> allowed by Law |
|  |  |  |  |

## Note 32. Revaluation and remeasurement reserves, other components of equity

"Revaluation and remeasurement reserves"
Components:

| Revaluation reserves | Reporting period | Previous period |
| :--- | ---: | ---: |
| Unrealized gain/loss from revaluation of investments for sale |  |  |
| Fixed assets revaluation reserve |  |  |
| Other reserves |  |  |
| Total revaluation reserves |  | - |

Other components of equity
Reserves

| Reserves | Reporting period | Previous period |
| :--- | ---: | ---: |
| General reserve |  |  |
| Opening balance | 309,357 | 264,688 |
| Increase |  | 44,669 |
| Decrease |  |  |
| Closing balance | 309,357 | 309,357 |


| Other reserves |  |  |
| :--- | ---: | ---: |
| Opening balance | 197,987 | 87,377 |
| Increase | $4,632,728$ | $8,420,872$ |
| Decrease | $3,235,343$ | $8,310,262$ |
| Closing balance | $\mathbf{1 , 5 9 5 , 3 7 2}$ | $\mathbf{1 9 7 , 9 8 7}$ |

Note 33. Retained earnings

| Retained profit | Reporting period | Previous period |
| :--- | ---: | ---: |
| Opening balance |  |  |
| Increase | $2,779,049$ | $4,680,459$ |
| Decrease | $2,568,029$ | $(1,856,741)$ |
| Closing balance |  | 44,669 |

Note 34. Reserves, contingencies and potential liabilities

| Opening balance | $\begin{aligned} & \text { N } \\ & \stackrel{y}{\circ} \\ & \text { in } \end{aligned}$ | 197,260 | 216,427 |
| :---: | :---: | :---: | :---: |
| Allocations to the reserve |  | 75,223 | 324,894 |
| Use of reserve |  | $(272,483)$ | $(344,061)$ |
| Net allocations to the reserve |  | $(197,260)$ | $(19,167)$ |
| Closing balance |  | - | 197,260 |

## Bank's legal liabilities

The Bank carries out its activity within the requirements prescribed by legislation and needs no additiona reserves as regards its legal liabilities.

## Bank's tax liabilitie

The Bank has met its tax obligations and needs no additional reserves as regards its tax liabilities.

Bank's contingent liabilities as regards off-balance items containing credit risk

|  | Reporting period | Previous period |
| :--- | ---: | ---: |
| Unused credit lines |  |  |
| Guarantees provided | $4,694,542$ | $4,155,831$ |
| Letters of credit issued | $18,048,213$ | $11,244,852$ |
| Reserve as regards the mentioned items (Note 7) |  | 48,212 |
| Closing balance | $\mathbf{2 2 , 7 4 2 , 7 5 5}$ | $\mathbf{1 5 , 2 5 1 , 6 3 5}$ |

## Bank's liability as regards operating lease

## The leased premises are as follows:

Yerevan, Abovyan 43 - Yerevan Branch
Yerevan, Artsakh Str. 23/6 - Artsakh Branch
Talin, Gayi 1 - Talin Branch
Noragavit 1Str., 93/1 - Noragavit Branch
Stepanakert - Khachen Branch

The structure of future total minimum lease amounts payable for operating lease

| The structure of minimum lease payments | Amounts payable in <br> drams equivalent to <br> foreign currency | Amounts payable in <br> drams |
| :--- | :--- | ---: |
| Up to 1 year |  | 24,186 |
| $1-5$ years |  | 41,249 |
| $5-10$ years |  | 18,720 |
| Total |  | 84,155 |

## Note 35. Related party transactions

The related party transactions were conducted according to the market terms and interest rates.

| Amounts due from banks | Reporting period | Previous period |
| :--- | ---: | ---: |
| Balance as of 01 January |  |  |
| Increase during the year |  |  |
| Decrease during the year |  |  |
|  | - | - |


| Loans and advances to customers | Reporting period | Previous period |
| :--- | ---: | ---: |
|  | $01.01 .13-31.12 .13$ | $\mathbf{0 1 . 0 1 . 1 2 - 3 1 . 1 2 . 1 2}$ |
| Balance as of 01 January | $3,236,279$ | $10,301,377$ |
| Loans and advances provided during the year | $3,789,692$ | $4,627,344$ |
| Loans and advances repaid during the year | $5,018,699$ | $11,692,442$ |
| Balance | $\mathbf{2 , 0 0 7 , 2 7 2}$ | $\mathbf{3 , 2 3 6 , 2 7 9}$ |
| Interest income | 318,010 | 939,946 |

The loans have been provided to the Bank's management and
their related parties

| Amounts due to customers | Reporting period | Previous period |
| :--- | ---: | ---: |
|  | $\mathbf{0 1 . 0 1 . 1 3 - 3 1 . 1 2 . 1 3}$ | $\mathbf{0 1 . 0 1 . 1 2 - \mathbf { 3 1 . 1 2 . 1 2 }}$ |
| Balance as of 01 January | $2,256,878$ | 897,793 |
| Amounts received during the year | $166,524,152$ | $54,051,770$ |
| Amounts paid during the year | $142,719,337$ | $52,692,685$ |
| Balance | $\mathbf{2 6 , 0 6 1 , 6 9 3}$ | $\mathbf{2 , 2 5 6 , 8 7 8}$ |
| Interest expense | 314,242 | 170,983 |


| Salary and equivalent payments to the Bank's management |
| :--- |
| Reporting period | Previous period

## Note 36. Minimal disclosures concerning financial risks

## Credit risk

The main objective of credit risks management for the Bank is the timely (sometimes even before provision of the loan) identification, valuation and realization of corresponding steps directed to their reduction.
The Bank evaluates the credit risk in relation of both each borrower and the whole loan portfolio.
According to the methodology developed by the Bank, the creditworthiness of the potential borrower is
assessed before provision of the loan. From the viewpoint of prevention of the credit risk, the most important principles to follow are considered to be the security and purpose of the loan. After provision of the loan monitoring is conducted by the Bank during the whole period of the loan agreement to regularly assess the borrower's solvency and the loan's security as well as to take corresponding measures for restricting the possible credit risk.
Also the Bank's overall loan portfolio is subjected to regular analysis by industry branches, customers, and loan types to ensure the portfolio diversification and quality. Intra-bank normatives restricting credit risk (maximum risk as regards an industry branch, maximum overall loan risk, maximum risk per individual loan types as regards loan portfolio quality, maximum risk as regards a borrower, maximum risk as regards the major borrowers, maximum risk as regards a person related to the Bank, maximum risk as regards all persons related to the Bank, etc.) are established by the corresponding internal legal acts approved by the Bank Board (these normatives are more severe than the corresponding normatives established by the RA Central Bank). The Bank considers activity of the Loan committee as very important for thye containment of credit risk. Loan committee is the body to realize the Bank's credit policy, the purpose of which is management of the Bank's loan activity and formation of the quality loan portfolio. The main objective of the loan committee is making


Geographical concentrations
31.12.2012

| Description | RA | CIS countries | OECD* Countries | Non OECD Countries | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |
| Cash and balances with CBA | 12,114,301 |  |  |  | 12,114,301 |
| Amounts due from banks and other financial institutions | 1,766,405 | 364,677 | 2,479,525 | 283,454 | 4,894,061 |
| Financial instruments held for trading | 11,868,589 |  |  |  | 11,868,589 |
| Loans and advances to customers | 101,446,363 | 493,817 | 491,978 | 21,841,062 | 124,273,220 |
| Securities available for sale | 8,803,105 |  | 10,230 |  | 8,813,335 |
| Securities held to maturity | 33,502 |  |  |  | 33,502 |
| Other assets | 7,587,457 | 187,415 | 74,793 | 6,374,583 | 14,224,248 |
| Total assets | 143,619,722 | 1,045,909 | 3,056,526 | 28,499,099 | 176,221,256 |
| Liabilities |  |  |  |  | - |
| Amounts due to banks and other financial institutions | 47,670,764 | 8,211,376 |  |  | 55,882,140 |
| Amounts due to customers | 86,604,684 | 793,639 | 1,798,508 | 8,214,424 | 97,411,255 |
| Financial liability held for trading |  |  |  | 11,868,589 | 11,868,589 |
| Other liabilities | 358,913 | 97,874 | 8,889 | 46,379 | 512,055 |
| Total liabilities | 134,634,361 | 9,102,889 | 1,807,397 | 20,129,392 | 165,674,039 |
| Net position | 8,985,361 | $(8,056,980)$ | 1,249,129 | 8,369,707 | 10,547,217 |

31.12.2013

| Description | RA | CIS countries | OECD* Countries | Non OECD Countries | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Cash and balances with CBA | 34,732,320 |  |  |  | 34,732,320 |
| Amounts due from banks and other financial institutions | 1,446,217 | 292,760 | 2,500,195 | 209,579 | 4,448,751 |
| Financial instruments held for trading | 15,482,300 |  |  |  | 15,482,300 |
| Loans and advances to customers | 104,751,334 | 259,130 | 708,773 | 24,916,532 | 130,635,769 |
| Securities available for sale | 9,562,380 |  | 9,226 |  | 9,571,606 |
| Securities held to maturity |  |  |  |  | - |
| Other assets | 8,751,516 | 217,330 | 3,340 | 5,471,193 | 14,443,379 |
| Total assets | 174,726,067 | 769,220 | 3,221,534 | 30,597,304 | 209,314,125 |
| Liabilities |  |  |  |  | - |
| Amounts due to banks and other financial institutions | 54,686,221 | 7,018,129 | 4,796 | 776 | 61,709,922 |
| Amounts due to customers | 100,270,201 | 511,706 | 1,778,398 | 14,326,039 | 116,886,344 |
| Financial liability held for trading |  |  |  | 15,482,300 | 15,482,300 |
| Other liabilities | 697,946 | 48,707 | 4,868 |  | 751,521 |
| Total liabilities | 155,654,368 | 7,578,542 | 1,788,062 | 29,809,115 | 194,830,087 |
| Net position | 19,071,699 | $(6,809,322)$ | 1,433,472 | 788,189 | 14,484,038 |

OECD * - Organization for Economic Cooperation and
Development
Analysis of assets containing credit risk according to industrial branches and exposure
31.12.2012


| Investment securities | number | 2,338 | 308 | 419 | 166 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | amount | 63,394 |  |  |  |  |
|  | number | 4 |  |  |  |  |
| Off-balance sheet items | amount | 15,232,871 | 18,641 | 118 | 5 |  |
|  | number | 6,027 | 51 | 6 | 3 |  |
| including guarantees | amount | 11,086,412 | 4,950 |  |  |  |
|  | number | 280 | 3 |  |  |  |
| letters of credit | amount | 47,730 |  |  |  |  |
|  | number | 1 |  |  |  |  |

31.12.2013


Analysis of credit portfolio according to regions and risk exposure
31.12.2012

| Loans and advances, including | Working assets | Non-working assets |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans, including | Standard/Non-risky | Controlled/Risky | Non-standard/ Medium risky | Doubtful/ Highly risky | Bad |
| 1. Residents of RA | 96,808,535 | 3,109,780 | 971,788 | 556,260 |  |
| 2. Non-residents | 22,707,843 | 119,014 |  |  |  |
| Total | 119,516,378 | 3,228,794 | 971,788 | 556,260 |  |

31.12.2013

| Assets | Working assets | Non-working assets |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Loans, including | Standard/Non-risky | Controlled/Risky | Non-standard/ <br> Medium risky | Doubtful/ Highly <br> risky | Bad |
| 1. Residents of RA | $99,460,983$ | $3,269,640$ | $1,637,460$ | 383,251 |  |
| 2. Non-residents | $25,884,435$ |  |  |  |  |
| Total | $125,345,418$ | $3,269,640$ | $1,637,460$ | 383,251 |  |

Possible loss reserve/Non-performing loans - 37.93 \%
Large amount advances/capital - $262.23 \%$

## Market risk

## Currency risk

For the purposes of currency risk assessment, the Bank applies the VaR (Value at Risk) model well accepted in the international practice. The model ensures definite probability forecast of expected maximum currency fluctuation rate by calculating the maximum value of the Bank eventual losses. For the purposes of currency risk suppression the Bank carried out daily monitoring of currency positions. In the occurrence of open

The Bank's foreign currency risk analysis according to financial assets and liabilities

| 31.12.2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Drams | I group foreign currency* | II group foreign currency** | Total |
| Assets |  |  |  |  |
| Cash and balances with CBA | 6,947,390 | 4,935,203 | 231,708 | 12,114,301 |
| Amounts due from banks and other financial institutions | 233,522 | 4,215,154 | 445,385 | 4,894,061 |
| Financial instruments kept for trading | 11,868,589 |  |  | 11,868,589 |
| Loans and advances to customers | 55,513,675 | 68,222,563 | 536,982 | 124,273,220 |
| Financial assets available for sale | 8,813,335 |  |  | 8,813,335 |
| Financial assets held to maturity | 33,502 |  |  | 33,502 |
| Other | 14,077,484 | 106,954 | 39,810 | 14,224,248 |
| Total assets | 97,487,497 | 77,479,874 | 1,253,885 | 176,221,256 |
| Liabilities |  |  |  |  |
| Amounts due to banks and other financial institutions | 46,610,886 | 9,271,254 |  | 55,882,140 |
| Amounts due to customers | 23,750,292 | 71,749,894 | 1,911,069 | 97,411,255 |
| Other liabilities | 346,375 | 165,355 | 325 | 512,055 |
| Total liabilities | 70,707,553 | 81,186,503 | 1,911,394 | 153,805,450 |
| Net position | 26,779,944 | $(3,706,629)$ | $(657,509)$ | 22,415,806 |


| 31.12.2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Drams | I group foreign currency* | II group foreign currency** | Total |
| Assets |  |  |  |  |
| Cash and balances with CBA | 12,768,196 | 21,736,984 | 227,140 | 34,732,320 |
| Standardized precious metal bullions |  | 8,819 |  | 8,819 |
| Amounts due from banks and other financial institutions | 411,783 | 3,668,306 | 368,662 | 4,448,751 |
| Financial instruments kept for trading | 15,482,300 |  |  | 15,482,300 |
| Loans and advances to customers | 57,185,271 | 73,450,498 |  | 130,635,769 |
| Financial assets available for sale | 9,571,606 |  |  | 9,571,606 |
| Financial assets held to maturity |  |  |  |  |
| Other | 13,578,663 | 827,980 | 36,736 | 14,443,379 |
| Total assets | 108,997,819 | 99,692,587 | 632,538 | 209,322,944 |
| Liabilities |  |  |  |  |
| Amounts due to banks and other financial institutions | 50,185,413 | 11,524,509 |  | 61,709,922 |
| Amounts due to customers | 29,451,349 | 86,887,212 | 547,783 | 116,886,344 |
| Other liabilities | 690,460 | 61,061 |  | 751,521 |
| Total liabilities | 80,327,222 | 98,472,782 | 547,783 | 179,347,787 |
| Net position | 28,670,597 | 1,219,805 | 84,755 | 29,975,157 |

* The 1st group of foreign currencies includes US Dollar, Euro, English Pound sterling, Swiss Franc, Gold
metal account
** The 2nd group of foreign currencies includes Russian Rouble, Ukrainian Hryvnia, UAE Dirham, Singapur Dollar


## Analysis of the Bank's Foreign Currency risk according to the types of derivative

 financial instruments| Types of derivative financial instruments | Drams | I group foreign currency* | II group foreign currency** | Total |
| :---: | :---: | :---: | :---: | :---: |
| Futures instruments - liabilities |  |  |  |  |
|  |  |  |  |  |
| - demands |  |  |  |  |
| Forward instruments - liabilities |  |  |  |  |
|  |  |  |  |  |
| --demands |  |  |  |  |
| Options - liabilities |  |  |  |  |
|  |  |  |  |  |
| -demands |  |  |  |  |
| Swaps <br> - |  |  |  |  |
|  |  | 2,028,200 |  | 2,028,200 |
| -demands | 2,078,750 |  |  | 2,078,750 |
| Other derivative instruments - liabilities |  |  |  |  |
|  |  |  |  |  |
| - demands |  |  |  |  |
| Net position according to the derivative financial instruments | 2,078,750 | $(2,028,200)$ |  | 50,550 |
| Net open position* | 2,078,750 | $(2,028,200)$ |  | 50,550 |
|  |  |  |  |  |

## Interest rate risk

Efficient management of interest rate risk also assumes management of assets and liabilities as a result of which the Bank will avoid interest rate risk as far as possible.
The objective of the interest rate risk management at the Bank is to maintain the target levels of the assets nd liabilities interest rate spread and net interest margin
For the interest rate risk management purposes, the Bank makes calculations on the monthly basis of the both net interest margin and the assets and liabilities interest rate spread, taking into account the assets profitability and the liabilities consumability as well as their time limitation
To restrict interest rate risk, special mechanisms have been developed as regards assets and liabilities pricing (setting interest rates)
Interest rate risk assessment is based on the model of time gap calculation for assets and liabilities sensitive towards interest rate changes, which allows to evaluate the effect of the interest rate changes on the Bank's expected net interest income.
Interest rate risk is also assessed using the duration method, which shows the change in the economic value of the capital as a result of interest rate changes, taking into account the time inconsistency of the involved liabilities and allocated assets.

Average interest rates for interest-bearing financial assets and liabilities as of the end of the reporting period

|  | Reporting period interest rates |  | Previous period interest rates |  |
| :---: | :---: | :---: | :---: | :---: |
| Item | Drams | Foreign currency | Drams | Foreign currency |
|  | \% | \% | \% | \% |
| Assets |  |  |  |  |
| Balances with CBA |  |  |  |  |
| Amounts due from banks and other financial organizations |  |  |  |  |
| including |  |  |  |  |
| - interbank loans |  |  |  |  |
|  |  |  |  |  |
| - interbank repo |  |  | 9.00 |  |
| - interbank swap |  |  | 9.00 | 9.00 |
| Loans and advances to customers | 6-24 | 13-15 | 6-24 | 13-15 |
| Securities held for trading and available for sale | 8.0-13.5 |  | 7.5-16.3 |  |
| Securities held to maturity |  |  | 11.00 |  |
| Liabilities |  |  |  |  |
| Amounts due to banks | 7.78 | 8-8.5 | 9.50 | 5.00 |
| and other financial institutions |  |  |  |  |
| Amounts due to | 1-14.5 | 1-9.5 | 1-13 | 1-9.5 |
| customers |  |  |  |  |
| Liabilities as regards securities issued by the Bank |  |  |  |  |

## Liquidity risk

Liquidity risk depends on redemption of deposits allocated in the Bank, as well as on the availability of sufficient means for timely settling liabilities as regards financial instruments. To manage liquidity risk, the Bank controls expected cash flows related to customers bank transactions, which is brought to conformity with the Bank's general management strategy. The Bank has established limits for permissible level of liquidity risk which is always in control.

The purpose of the Bank's liquidity management is creation of financial capabilities which will enable meeting the well founded money demands of all types of creditors, depositors and other customers without serious problems which may be reflected in the Bank's balance sheet and off-balance sheet items, as well as ensuring
the maximum possible profitability level. the maximum possible profitability level.
To ensure liquidity and efficiently manage the liquidity risk, the Bank implements coordinated management of assets and liabilities, which assumes:

1. availability of sufficient number of highly liquid assets
2. sustainability of resources,
3. acceptable time gaps for assets and liabilities,
31.12.2012

| Item description | Non-performing |  | Time remaining to maturity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | overdue | time | demand | up to 3 months | 3-6 months | 6-12 months | 1-5 years | more than 5 years |
| Assets |  |  |  |  |  |  |  |  |
| Cash in intern. and CBA |  |  | 11,094,301 |  |  |  |  |  |
| Amounts due from banks and other fin. institutions Loans provided to customers |  |  | 3,212,584 |  |  | 182,788 | 1,113,146 |  |
|  | 815,926 | 3,940,916 |  | 24,899,819 | 12,214,556 | 26,217,745 | 46,621,489 | 9,562,769 |
| Financial assets | - | - | - | 11,868,589 | - | 46,508 | 1,182,149 | 7,588,288 |
| held for trade |  |  |  | 11,868,589 |  |  |  |  |
| available for sale |  |  |  |  |  | 13,006 | 1,182,149 | 7,588,288 |
| held up to maturity |  |  |  |  |  | 33,502 |  |  |
| Realized under repo agreements |  |  |  |  |  |  |  |  |
| Other assets | 9,323 | 2 | 3,936 | 3,158,016 | 2,450,849 | 1,563,038 | 1,898,367 | 6,002 |
| ${ }^{*}$ Contractual demands |  |  |  |  |  |  |  |  |
| Total | 825,249 | 3,940,918 | 14,310,821 | 39,926,424 | 14,665,405 | 28,010,079 | 50,815,151 | 17,157,059 |
| 1-st group currency | 460,187 | 2,659,131 | 7,766,278 | 11,926,568 | 4,321,544 | 18,326,492 | 31,634,131 |  |
| 2-nd group currency |  |  | 646,281 | 31,660 | 89,175 | 178,349 | 237,798 |  |
| Variable interest rate |  |  |  |  |  |  |  |  |
| Fixed interest rate | 815,926 | 3,940,916 | 1,097,972 | 25,571,383 | 12,214,556 | 26,447,041 | 48,549,755 | 16,556,809 |
| Interest free | 9,323 | 2 | 13,212,849 | 14,355,041 | 2,450,849 | 1,563,038 | 2,265,396 | 600,250 |
| Liabilities |  |  |  |  |  |  |  |  |
| Amounts due to banks and other fin. institutions |  |  | 217,743 | 25,565,532 | 1,564,517 | 1,567,993 | 20,682,684 | 6,283,671 |
| Amounts due to customers | - | - | 17,160,660 | 13,594,229 | 22,321,237 | 36,406,891 | 7,921,088 | 7,150 |
| upon demand |  |  | 17,160,660 |  |  |  |  |  |
| time liability |  |  |  | 13,594,229 | 22,321,237 | 36,406,891 | 7,921,088 | 7,150 |
| Other |  |  |  |  |  |  |  |  |
| Liabilities for securities issued by the banks |  |  |  |  |  |  |  |  |
| Other liabilities |  |  | 35,204 | 476,851 |  |  |  |  |
| Off -balance contingent liabilities |  | 18,763 | 4,097,771 | 1,344,904 | 1,383,009 | 2,816,308 | 5,590,880 |  |
| *Contractual liabilities |  |  |  |  |  |  |  |  |
| Total | $\cdot$ | $\cdot$ | 17,413,607 | 39,636,612 | 23,885,754 | 37,974,884 | 28,603,772 | 6,290,821 |
| 1-st group currency |  |  | 7,128,419 | 11,436,814 | 19,979,921 | 29,675,060 | 12,966,289 |  |
| 2-nd group currency |  |  | 1,495,478 | 8,986 | 10,032 | 396,456 | 442 |  |
| Large-scale liability |  |  | 17,258 | 18,757,807 | 8,181,587 | 251,078 | 20,285,294 |  |
| Variable rate liability |  |  |  |  |  |  |  |  |
| Fixed rate liability |  |  | 17,257,443 | 38,998,099 | 23,885,754 | 37,940,240 | 28,603,772 | 6,290,821 |
| Interest free <br> Net liquidity gap |  |  | 156,164 | 638,513 | . | 34,644 |  |  |
|  | 825,249 | 3,940,918 | $(3,102,786)$ | 289,812 | $(9,220,349)$ | $(9,964,805)$ | 22,211,379 | 10,866,238 |
| 1-st group currency | 460,187 | 2,659,131 | 637,859 | 489,754 | (15,658,377) | (11,348,568) | 18,667,842 | - |
| 2-nd group currency | - | - | $(849,197)$ | 22,674 | 79,143 | $(218,107)$ | 237,356 | $\cdot$ |
| Variable interest rate | - | - | - | - | - | - | - | $\checkmark$ |
| Fixed rate | 815,926 | 3,940,916 | (16,159,471) | (13,426,716) | (11,671, 198) | (11,493, 199) | 19,945,983 | 10,265,988 |
| Cumulative liquidity gap | 825,249 | 4,766,167 | 1,663,381 | 1,953,193 | $(7,267,156)$ | (17,231,961) | 4,979,418 | 15,845,656 |



## Note 42. Collateral accepted

Other guarantees

|  | Reporting period | Previous period |
| :--- | ---: | ---: |
| Other securities | $6,673,256$ | $6,419,556$ |
| Jewels and precious stones | $7,205,672$ | $6,502,684$ |
| Real estate | $137,122,879$ | $156,287,517$ |
| Vehicles | $15,962,306$ | $6,184,353$ |
| Other PPE | $17,973,606$ | $19,395,598$ |
| Finished production and goods | $21,686,736$ | $30,574,541$ |
| Cash | $34,680,265$ | $39,270,469$ |
| Other collateral | $8,887,524$ | $4,505,670$ |
| Loan guarantee | $49,926,719$ | $31,398,495$ |
| Other guarantees | $11,511,307$ | $5,840,736$ |
| Total | $\mathbf{3 1 1 , 6 3 0 , 2 7 0}$ | $\mathbf{2 6 9 , 1 4 0 , 3 8 8}$ |

## Chairman of the Executive Board

## Arsen Mikaelyan


[^0]:    The number of the Bank employees as at 31 December 2013 is 670
    The size of average monthly salary per employee is 249 thous. drams.

[^1]:    a) Total loans provided to major borrowers and related persons as of 31.12.2012 made AMD 54.787.936 thous, as of 31.12 .2013 - AMD 55.925.751 thous.
    b) Share in total loan portfolio as of 31.12.2012 made 48.01\%, as of 31.12.2013-46.17 \%
    c) Capital ratio as of 31.12 .2012 was $314.82 \%$, as of $31.12 .2013-262.23$ \%

